

Creating substance in Emerging Markets

Who we are

The **NXT TRADE** services division is part of the NXT Group of Companies and was established in 2015 based on a merger between the Turkish company WestMountain Trading Ltd. (2009) and the Indian company NNI&D Pvt. Ltd. (2011). **NXT TRADE** provides Market Expansion Services (MES) to European based producers, retailers and brands and gives direct access to emerging markets by creating and enabling local presence and substance.

What we do

NXT TRADE is the leading provider of Market Expansion Services (MES) in the Netherlands. We offer services focused on activating international trade of fast moving consumer goods, luxury goods, industrial machines, agricultural technology, equipment, fashion and lifestyle products.

We provide direct access to our network of international trading companies in 5 key markets; The Netherlands, Turkey, India, Indonesia and Colombia.

NXT TRADE supports companies to grow their business in Emerging Markets. We grow your business through our Market Expansion Services portfolio including:

Representation Services | Creating instant local presence

Trading Services | Providing full control over your supply chain

Sourcing, Assembly & Production services | Get the benefits of the local market strength

We offer your company more international business by:

- Growing your international sales
- Improving your sourcing base
- Optimizing your supply chain
- Utilizing local market benefits



1640

SHIPMENTS (2017)



53

CLIENTS



15

YEARS EXPERIENCE



5

KEY EXPORT MARKETS



5

TRADING COMPANIES



3

SOURCING HUBS



Activating international trade

Our comprehensive MES portfolio aimed at generating **export** growth includes; market research, product pricing, product registration, importation, customs clearance, business development, sales, marketing, warehousing, physical distribution, invoicing, cash collection and after-sales services.

NXT TRADE concretely optimizes **import** operations through; supplier analyses, supplier negotiations, sourcing operations, exportation, international supply chain management.

Our local presence in key international markets, our expertise and local knowledge, together with our trading infrastructure, enable us to understand your needs and implement customized solutions to grow your international businesses.

Contact us

NXT International Trade & Agency Services BV
Part of the NXT Group of Companies

Divisional Head Office:
Sugar City | Suiker Silo West
4th Floor, Number 10
1165 MP Halfweg (Amsterdam Region)
The Netherlands

T: +31(0)20 237 3000
E: info@nxt-group.com
W: www.nxt-trade.com

Our Partners

- Dutch Flower Group
- Riviera Maison
- RAI Amsterdam
- Vogel's Products
- Meatless
- Van den Berk Nurseries
- CPM Europe
- Di-Piu Systems
- Verbruggen Palletizing Solutions
- Fighetti Clothing
- Heras
- Habufa Furnitures
- Forklift Center
- Global Port Equipment
- Lace Fence
- Woodify
- Irish Casing Company
- Houcon Group
- CRH Mobile Fencing
- Amacore
- Trisoplast
- GD Animal Health
- Tribus
- NAFTA